



Course Location:
AGC San Diego Training Center

6212 Ferris Square
San Diego, CA 92121
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Construction Financial Management

Building Strong Partnerships: A Closer Look at Banking & Bonding Management

Course Description:

In this 1.5-hour course, you will take a closer look at your professional relationships within the construction industry, including commercial bankers, surety agents, CPAs, attorneys and others. By defining their roles, you will gain a better understanding on their views of financial statements, A/R financing requests, and surety limits.

You will receive the Surety companies' checklist and 3 C's of prequalification. In addition to a detailed banking and bonding relationship comparison guide, with an example of the requirements needed to receive a bank line of credit.

Learning Objectives/ Outcomes:

1. Review of the importance of professional relationships in construction industry
2. Understand the Surety Company's checklist & 3 C's of prequalification
3. Closer look into a banking relationship and what different banks can offer for services productTypical terms & examples of how to apply for Line of Credit
4. Banking & Bonding relationship comparison

Target Audience:

Accounting personnel, owners, financial service providers, risk professionals, & CPAs,



Presenter:
Robert Scherer, President of TAG

Date: March 27, 2017

Time: 12:00pm - 1:30 pm

Course Tuition: AGC Members \$50 | Non Members \$75

Registration: Online Registration Must be completed **WWW.AGCSD.ORG**

Cancellations and/or Changes Policy: Cancellation notification must be received in writing no later than three business days prior to the scheduled course date. Substitute registrants can be named at any time. A full refund - minus a 5% processing fee if paid by credit card - will be given if notification is received by AGC San Diego three business days prior to the course start date. If a cancellation is received within the three business day time frame, or if registrant(s) elects not to attend, attendee will forfeit the entire course fee. Those participants using AGC Journeyman Trust funds must adhere to the cancellation policy. If a late cancellation or NO SHOW occurs the participating COMPANY and not the AGC Apprenticeship Trust is liable for the tuition.

Payment: Payment can be made online by credit card or PayPal. Master Card, Visa, Discover and American Express are accepted. Checks to be made payable to AGC San Diego. Invoice option is only available for AGC San Diego Chapter members. Full course payment must accompany each registration for all attendees at least seven days prior to the course start date. Contact Inna Alizade in Accounting for payment confirmations, refunds or receipts. inna@agcsd.org