



Course Location:
AGC San Diego Training Center

6212 Ferris Square
San Diego, CA 92121
858-558-7444 | 858-731-8155 (Education Department)
www.agcsd.org

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Using Simple Solutions and Strategies To Manage Construction Projects, Successfully - Avoid The 7 Deadly Sins of Construction

Course Description: This course is designed to help contractors clearly identify specific weaknesses in their business and teach them how to use simple solutions and strategies to manage construction projects, successfully.

Learning Objectives/ Outcomes - Attendees will learn:

- How to identify the 7 deadly sins of construction
 1. Low field productivity and quality control problems
 2. Inaccurate estimating and no cost control system
 3. Inadequate documentation & poor document control system
 4. Do not take safety serious enough
 5. Bidding on projects that don't match business profile
 6. Slow processing of RFIs and change orders
 7. Inadequate accounting and cash flow system
- Simple solutions and strategies to avoid these sins
- How to use simple management tools that could reduce risks and increase profits
- How to prepare cost effective safety manuals
- How to prepare cost effective quality control manuals
- How to prepare a comprehensive bid calendar/analysis report that will provide valuable history
- Techniques to improve estimating accuracy
- Techniques to improve field productivity
- A simple system for office management to include, but not limited to: job cost accounting, payroll, cash flow, etc.

Target Audience: Small to medium contractors A, B and/or C licenses, project managers & office managers

Instructor(s) Name: John Johnson, Construction Management Systems & Inspections

John has 33 years of experience in the construction industry as a construction manager, site superintendent, and building inspector. Over the many years of working with all types of contractors on many different types of federal, state and local public works projects, a common fact was revealed. "If small and medium contractors, who are experts in their trades, receive the proper training and technical support, they could be more competitive and more profitable." John has developed training courses for Caltrans and MCTC's Mid-Coast Project, is an advocate for small businesses and is dedicated to providing quality support services that get results. He has been responsible for helping contractors: with getting bonded for the first time, with building relationships and negotiating joint-ventures. He has experience on both sides as a project manager for contractors working on public works projects and as a resident engineer/CM representing public agencies.

John has a well-rounded background which includes, but not limited to: Estimating, Scheduling, Job Cost Accounting, Business & Construction Management Consulting. John believes that “we solve problems first and investigate later.

Date: AUGUST 15, 2017

Time: 8:00 am - 4:00 PM

Course Tuition: AGC Members \$225 | Non Members\$325

Registration: Online Registration Must be completed **WWW.AGCSD.ORG**

Cancellations and/or Changes Policy: Cancellation notification must be received in writing no later than three business days prior to the scheduled course date. Substitute registrants can be named at any time. A full refund - minus a 5% processing fee if paid by credit card - will be given if notification is received by AGC San Diego three business days prior to the course start date. If a cancellation is received within the three business day time frame, or if registrant(s) elects not to attend, attendee will forfeit the entire course fee. Those participants using using AGC Journeyman Trust funds must adhere to the cancellation policy. If a late cancelation or NO SHOW occurs the participating COMPANY and not the AGC Apprenticeship Trust is liable for the tuition.

Payment: Payment can be made online by credit card or PayPal. Master Card, Visa, Discover and American Express are accepted. Checks to be made payable to AGC San Diego. Invoice option is only available for AGC San Diego Chapter members. Full course payment must accompany each registration for all attendees at least seven days prior to the course start date. Contact Inna Alizade in Accounting for payment confirmations, refunds or receipts. inna@agcsd.org